
Business Insurance

Business Insurance

[Close Window](#)

Veteran health care execs join Beecher Carlson

By Sally Roberts
May 25 14:42:00, 2005

ATLANTA—Atlanta-based brokerage Beecher Carlson Holdings Inc. is launching a new national health care industry practice, expanding its national energy practice and increasing its footprint in the western United States with the help of rival brokerages Aon Corp. and Willis Group Holdings Ltd.

Frank McKenna and Steve Harri, former co-chairs for Aon's national health care practice, have joined Beecher Carlson to anchor its new health care practice. Mr. McKenna, senior managing director, will be based in the brokerage's new Los Angeles office, and Mr. Harri, managing director, will be based in New York.

The new health care practice will focus exclusively on providing comprehensive risk management, human resources and benefits services to the health care provider and payer industry including physician groups, clinics, hospitals, long-term care facilities and managed care organizations.

"Health care, from our perspective...is not a class of business you can enter into and succeed at if you're taking a generalist approach," said Tom Golub, president and chief executive officer of Beecher Carlson. "All the coverages are pretty unique, and the risk exposures are very unique." Therefore, "you need depth and long term expertise and that's what we've acquired."

The brokerage also is expanding its national energy practice with the addition of Paul Pachomski, a former executive vp of Aon Specialty Re's property practice. Mr. Pachomski, senior vp with Beecher Carlson, will be responsible for the production, marketing and servicing of clients in the energy industry and will be based in New York.

Beecher Carlson also has lured away Mike LaRocca, former regional executive officer with Willis North America, to expand its operations in the West Coast. Mr. LaRocca, executive managing director, will be responsible for increasing Beecher Carlson's existing business in southern California and expanding operations to additional locations in the Western United States.

Beecher Carlson has an existing office in Woodland Hills, Calif., and new locations are being opened in Los Angeles and in Orange County, Calif. Mr. LaRocca will operate from the brokerage's new Los Angeles office.

<http://www.businessinsurance.com/cgi-bin/news.pl?newsId=5664>

Entire contents © Crain Communications, Inc.
Use of editorial content without permission is strictly prohibited. All rights Reserved