

## Beecher Carlson, Northwest Construction Practice Your Insurance & Risk Manager By Design



You are building tomorrow's highways, bridges, offices, malls, high rises, and much more. You should not have to worry about how your insurance program protects your balance sheet.

At Beecher Carlson we take seriously our responsibility for knowing your business, your goals, your industry and its various nuances. Our expertise in insurance and risk management is designed to give you a competitive advantage. Our consultative approach enables us to develop a wider understanding of your needs and apply information-based strategies that identify the right solution to fit your culture, buying style and total cost of risk.



TRUST

**BEECHER CARLSON**  
Insurance Agency, LLC

Passion. Innovation. Accountability.

The construction industry is complex. Insurance and risk management is just one of the many issues that you face daily. Beecher Carlson's Construction Practice is staffed by professionals who focus entirely on your industry and its exposures, needs and demands. By better understanding your business and goals, we take the insurance and risk management off your desk and simplify your day while better protecting your balance sheet.

## The Beecher Carlson Difference

So what does Beecher Carlson deliver to your organization?

- We strive to know your business and industry by listening, probing, inquiring, being conversant in your "language" and being active in industry trade associations and events.
- We tailor insurance products to your specific needs. This means you do not pay for unwanted products and you get precisely the coverage you require so your exposure and liabilities are effectively minimized.
- We form partnerships with our clients, we work together to accomplish mutual objectives, we build trust, we build integrity and we earn your respect.
- We prefer to advise our clients, not sell products; we provide excellent advice, provide innovative and creative ideas, cost effective and relevant solutions, we listen before advising, we never assume.
- We offer you a team of highly trained insurance construction professionals who are deeply committed, informed, collaborative and think creatively towards your best interest.
- We pay attention to your day-to-day needs, because we know you need relevant accurate and timely information.

## Everything You Need Under One Roof

From our offices in Oregon we manage and execute virtually all of the services you require. These services include:

- Surety (in-house underwriting and execution authority)
- Assertive claims advocacy and recovery
- Contract review
- Coverage negotiations/enhancements
- Market leverage (access, choice, depth and breadth)
- Market intelligence
- Web-based electronic tools (OSHA logs, Safety Manuals, Disaster Plans, etc.)
- Risk Control consulting (pre-loss assistance and post-loss follow-up/lessons learned)
- Casualty analytics/actuarial
- Captive feasibility studies
- Captive management
- Earthquake exposure modeling

## We Work For You

You don't have to think about us because we become a member of your team. Our goal is to help you execute and reach your objectives.

We know you have choices when it comes to insurance agencies; we provide you with an alternative that shadows the others by being relevant, intelligent, capable, proactive, creative, innovative, available and your most trusted resource.

*"Actions speak louder than words...  
but not nearly as often."*

- Mark Twain

[www.beechercarlson.com](http://www.beechercarlson.com)

### Locations:

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- Eugene 59 East 11th Avenue, Eugene, OR 97401 • 541.485.6633
- Medford 707 Murphy Road, Medford, OR 97504 • 541.772.1111



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