

## Public Sector Specialists



All eyes are on you. We know that you have high expectations when it comes to managing your risk, budgets, and professional vendor relationships. Your responsibilities demand the best insurance coverage possible while keeping costs under control. With a long history of serving the Public Sector, Beecher Carlson's Oregon Operations provides unprecedented market expertise and risk management services tailored to your needs.



EXPERTISE

**BEECHER CARLSON**  
Insurance Agency, LLC  
Passion. Innovation. Accountability.

## Leadership Setting the Standard

Beecher Carlson represents over 100 public entities from our three Oregon offices, including more than 30% of the state's public school districts. This makes Beecher Carlson Public Sector the leader in providing retail insurance and risk management services for public entities like yourself. Our dedicated Public Entity Team provides the specialized service, tools and expertise you need to effectively manage your risk profile. At Beecher Carlson we understand the nuances and inner-workings of serving the Public Entity Sector.

Our commitment is evidenced by our continuing involvement in local and national PRIMA (Public Risk Management Association), and local and national RIMS (Risk and Insurance Management Society). Our staff of public sector experts is frequently called upon to speak at conferences and is actively involved in your community through participation and representation in a range of relevant associations and organizations.

## Risk University Building A Better Program

Focused training and improving the quality of your public entity risk management plan is one of our primary goals. Beecher Carlson's Risk University is a reflection of that commitment to your organization. Risk University is an important dimension to our long list of customer support services and distinguishes Beecher Carlson from every other insurance agency in the area. This groundbreaking approach helps both experienced risk managers and those new to the public risk management profession better understand the risk landscape and respond appropriately. Risk University is an educational platform that relies on classroom seminars aimed at practical, effective advice for minimizing an entity's overall "cost of risk" using national metrics and best practices.

*"Working with Beecher Carlson has been refreshing. No one can match their expertise in the area of Public Entity Risk Management. They not only protect us through their knowledge but create new markets to reinforce our programs."*

*- Marc Anderson, Risk Manager Multnomah County Oregon*



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## Team Approach Built Around You

The Beecher Carlson Public Entity Team tailors your insurance and risk management program services to complement your needs. For each of our clients we provide a core group of professionals who provide insight in their respective areas, backed by day-to-day client services, technical support personnel and consulting resources. This core team and your lead executive will develop an annual plan with defined goals and objectives. From the initial contract for services to final policy review and placement, claims handling and risk services – we will ensure your financial interests are protected.

In addition to our people, we have developed a thorough resource base which we share with our public sector customers:

- Safety manuals
- Policies and procedures
- Contractual risk management programs
- Actuarial services
- Playground safety consulting
- Industrial hygiene services
- Specialized training
- Beecher Carlson Online Client Portal

**And much more....**

## Valuable Experience Our Customers Come First

Our customers come first and it shows in our proud record of 98% customer retention! Several of our public entity customer relationships span 50 years or more and for good reason, the Beecher Carlson Public Entity Team is regarded as the best when it comes to minimizing our clients overall cost of risk because of our unprecedented expertise and specialization.

We know that risk management does not stop with the placement of insurance programs, it is just the beginning. We have assembled an elite team of professional insurance and risk management professionals ready to provide you the service you deserve.

[www.beechercarlson.com](http://www.beechercarlson.com)

### Locations:

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