



Your heritage is unique.



Shouldn't your insurance provider be too?



**TRIBAL NATION**  
INSURANCE SERVICES



**I**N YOUR NATION, THINGS ARE  
DIFFERENT. DIFFERENT RISKS.  
DIFFERENT LAWS. DIFFERENT SOLUTIONS.  
THAT'S WHY YOU NEED A PARTNER WITH  
A DIFFERENT APPROACH TO INSURANCE  
AND RISK MANAGEMENT.

At Tribal Nation Insurance Services, our risk management and insurance solutions are customized for your Tribe's specific needs. We are the only firm that combines 28 years of experience in gaming and hospitality, 15 years of experience with Tribal Nations, and a full range of exclusive products and services designed to help your nation move forward with confidence.



## Unique Exposures Demand Unique Solutions

### Products and Services You Can Count On

Tribal Nation Insurance Services was formed specifically to address the complex insurance and risk management needs of Tribal Nations. We understand your unique sovereign status and right to self governance. To help protect your Tribal membership and municipal and commercial assets, we offer:

#### INSURANCE SOLUTIONS

Our industry experience and exclusive carrier relationships mean that your Tribe receives the right coverage at the best value.

- All-risk Property
- General Liability
- Professional Liability
  - Tribal Officials Errors & Omissions
  - Directors & Officers
  - Employment Practices
  - Police Professional
  - Miscellaneous Professional
- Automobile Liability and Physical Damage
- Excess Umbrella Liability
- Workers Compensation
- Construction and Wrap-Up Extensions

#### MUNICIPAL ORDINANCE CONSULTING

We provide guidance in drafting ordinances that maximize the protections made available by your Tribe's right to self rule.

#### RISK MANAGEMENT CONSULTING

TNIS evaluates your Tribe's current property and casualty program and claims data to design a risk management program that's in alignment with your budget and coverage goals.

#### CLAIMS ADVOCACY TO ENSURE PROMPT SETTLEMENT

At Tribal Nation Insurance Services, we employ regionally-based claims advocates that guide you through the claims process ensuring quick and appropriate resolutions. Our claims professionals work closely with your Tribe to design, implement and manage a claims resolution approach that maintains full cultural alignment with your Tribe's dispute resolution traditions and rights as a sovereign Nation.

#### LOSS PREVENTION – EARLY INTERVENTION SAVES COSTS

We aim to reduce the cost of loss early in the insurance process with in-depth pre-loss consulting that helps control risk. Our ability to implement loss control Best Practices with respect to property conservation and employee and patron safety paves the way for stable insurance costs and superior post-loss recovery.

### An Experienced Team You Can Trust

With 28 years of hospitality and gaming specialization, and 15 years of Tribal Nation insurance and risk management experience, our team provides distinctive expertise to ensure that your Tribe's risk management culture is state-of-the-art. We put our knowledge, best practices and carrier relationships to work on your behalf.

*Our team is service-driven — we always put the client first. Like you, we are passionate about our work and show integrity in all we do.*

*Tribal Nations need options. Tribal Nation Insurance Services provides the customized solutions you need to protect your assets, preserve your earnings and reduce your cost of risk.*



## Why Tribal Nation Insurance Services?

### **WE HAVE SPECIALIZED EXPERTISE**

No other firm offers our combination of hospitality, gaming and Tribal expertise.

### **WE ARE TRUSTED ADVISORS.**

We make self-governance and tribal law work to your benefit.

### **WE ARE UNIQUE SOLUTION PROVIDERS.**

We offer a full suite of exclusive products to address your gaming, hospitality, municipal and construction exposures.

## **Relationships That Speak for Themselves**

Our professionals have worked with the top names in both Tribal and non-Tribal gaming and hospitality including:

**Mashantucket Pequot Tribal Nation -  
Foxwoods Development Corporation**

**St. Regis Mohawk Tribal Nation**

**Miccosukee Tribe**

**Imperial Palace**

**American Hotel and Lodging Association**

**Morgans Hotel Group**

**Omni Hotels**

**InterContinental Hotels Group (IHG)**

**Marriott International**

**Hilton Hotels**

# TRIBAL NATION

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