Maximizing the Relationship Between Risk Management and Profitability.
Expect Something Different

Insurance and Risk Management Solutions for Property Owners and Managers
Beecher Carlson is recognized for our specialized industry expertise. We value depth of industry knowledge and account familiarity over geographic convenience. Because we believe in an integrated service team aligned with our clients’ goals, we have no complicated political structures or local profit center mentalities which allows for unfettered access to our National resources. This philosophy translates to our extremely high client retention rates.

We offer a complete catastrophe management solution by integrating RMS software with our risk management process. Using this consistent, high quality data we can more accurately appraise risk exposure. Our in-house MGA provides not only capacity, but also state-of-the-art analytical tools such as a georadius tool, rating tools and Google Earth Pro applications.

Every company’s property allocation needs are different. Beecher Carlson developed proprietary Rating and Premium Allocation Models that are customizable to your specific cost drivers.

Best In-Class Resources
Beecher Carlson’s National Real Estate Practice provides innovative insurance and risk management solutions to property owners and managers who want to maximize coverage, ease administration tasks and increase profitability. We achieve this by learning and understanding our clients’ business and staying focused on exceeding our clients’ expectations.

Property
Cutting Edge Technology
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Premium Allocation Made Easy
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Alternative Risk Financing
Beecher Carlson helps clients explore and understand the many alternatives to traditional insurance. We pioneered many of the most innovative captive design concepts in the industry. With over 100 captives in 10 domiciles, we are recognized as a Top 10 captive manager in the world.

Executive Liability
We are the first and only broker to provide a forward-looking view into D&O risk profiles to reduce the likelihood and severity of future shareholder litigation before it happens. Using predictive analytics, we provide objective, data-driven knowledge so clients can make insightful decisions. Clients can model the impact a potential business decision can have on future risk.

Casualty
Doing More With Less
RiskEasement puts all key insurance and risk management information in one centralized location. It encapsulates the most pertinent insights into an easy-to-read summary and allows clients to compare performance by individual property or entire portfolio. Clients can easily manage the risk management program’s effectiveness and get back to what’s important – decreasing risk and improving profitability.

Environmental
Beecher Carlson’s National Environmental Practice has structured and placed Pollution Liability, Cost Cap and Environmental Professional Liability transfer programs for a wide array of companies. We have designed programs for many notable redevelopments, military base transfers, legacy liability transfers, real estate portfolio transactions and large construction projects.

Creating Profits
While some property owners and managers seek only the benefit of insurance protections, Beecher Carlson helps clients find a source of revenue. Tenant Liability Insurance ensures clients have the necessary coverage to protect against any perils that may arise from having tenants and generates profits in the process.

Deposit insurance is a revolutionary new concept where tenants pay a small monthly insurance fee instead of coming up with a large cash security deposit up front.
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Premium Allocation Made Easy
This allows premiums to be allocated, and reallocated as locations are added and deleted, without delay. This also gives underwriters the confidence to sign off on rates at the programs inception.

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How does your property program stack up?